



PRESS RELEASE

For Immediate Release

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Coral Deploys Cloud Workforce Management from WorkPlace Systems Across 1,700 shops

NRF, New York City, NY - 16th January 2012 - WorkPlace Systems plc, the leading supplier of workforce management solutions in the cloud, today announced that Coral, part of Gala Coral Group, have rolled out WorkPlace OnLine Workforce Management (WFM) across 1,700 licensed betting shops for 10,000 colleagues. The solution will help it improve service levels, increase staff productivity, reduce costs and reduce administration time.

Coral is one of the largest retail bookmaking businesses in the UK and critical to its ongoing success in a competitive market is the effective management of its employees so that an excellent service level is provided to its customers. Coral have implemented WorkPlace OnLine Cloud Schedule and Attendance Management with USB biometric registration devices. The solution will enable the company to deploy the right people in the right place at the right time to meet customer demand and provide visibility of labor across all shops.

“It is easy to use for staff, reliable and gives us excellent visibility and control of our workforce. It’s a real example of how cloud has efficiently delivered a reliable, scalable solution of strategic importance to the company.” Andy Hicks, Central Operations Director, Coral.

A speedy deployment was enabled by a number of key factors including the WorkPlace Rapid Implementation Approach, WorkPlace OnLine cloud based WFM, USB biometric registration, effective training and Coral management’s commitment and focus.

WorkPlace OnLine reduces administration; shop managers can now quickly and easily create schedules for their shop. The intuitive interface means that shop managers can be trained in its use in just a few hours.

“This is one of the fastest large scale workforce management deployments in the UK,” said Barney Quinn, CEO of WorkPlace Systems. “Without question managing your workforce efficiently is strategically important, cloud services are making this possible.”

About Coral

Coral is the third largest retail bookmaking business in the UK with a market share of approximately 20%. Coral runs over 1,600 Betting Shops and has a team of over 9,000 people is dedicated to giving our customers the best betting experience in the United

Kingdom. Coral is part of Gala Coral Group and is one of Europe's pre-eminent Betting and gaming businesses with strong market positions and well established brands, both on the high street and online. The Group's operations are primarily focussed in the UK, and also Italy – the two most attractive gambling markets in Europe.

About WorkPlace Systems

WorkPlace Systems is a world leader in the development and supply of cloud workforce management solutions. With over 25 years experience, WorkPlace Systems has more than 400 deployments worldwide in major corporate and medium sized organizations, managing some of the largest and most challenging work environments including many in the retail sector.

WorkPlace's clients include some of the premier retail companies in the world, including: Argos, Iittala (Fiskars), Glassons, Guthy-Renker, H&M, IGA Champions & IGA Progressive, Maxima, Metro Group, Next, Nike Shop, Ozmosis, Past Times, Sigma, Stockmann, Wickes and World Duty Free.

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