

Wasp Management Software Limited (the "Offeror")
Precedent Drive
Rooksley
Milton Keynes
Buckinghamshire
MK13 8PP

Your Ref:
Our Ref:

08 December 2011

Dear Sirs

Acquisition of Workplace Systems International plc (the "Company")

We refer to the draft of an announcement of a firm intention to make an offer pursuant to Rule 2.7 of the City Code on Takeovers and Mergers (the "City Code") to be released on or around 9 December 2011 (such draft being the "Draft Announcement" and such announcement in form actually published being the "Announcement") in connection with a recommended proposal of the Offeror, advised by Fairfax I.S. PLC, to acquire for cash the entire issued and to be issued ordinary share capital of the Company (the "Acquisition") at a cash price per share of no less than 25 pence per Wasp share. We understand that the Acquisition is expected to be implemented by way of a takeover offer ("Offer").

We control 21,621,601 ordinary shares of 5 pence each in the Company (the "Shares").

We hereby confirm that, if the Acquisition is made at a price per share of no less than 25 pence it is our current intention to procure acceptance of such offer in respect of all of the Shares and procure that the Shares are voted (whether on a show of hands or a poll and whether by person or in proxy) at the Company's General Meeting in favour of the Management Arrangements.

We consent to the Announcement, the offer document and any other ancillary document as required by the City Code containing references to us and to this letter being available for inspection.

In this letter, references to the Acquisition shall include any extended, increased or revised offer or proposal by Offeror at no less than 25 pence per share.

The provisions of this letter are not and are not intended to be legally binding and shall neither have any legal effect nor create any legal obligations or liability.

The terms of this letter shall be governed by and construed in accordance with English law.

Yours faithfully



Vinay Abrol

For and on behalf of Liontrust Investment Partners LLP as Investment Adviser